

# **WELCOME!**

On behalf of the entire YMCA organization, I want to start by offering a sincere and heartfelt thank you for supporting the YMCA of the Pikes Peak Region. The Y stands for good in our community, and we remain available for all! Your generous gifts of time, talent, and financial support will allow the Y to continue to impact young people, families, and older adults as this organization has done for nearly the past Century and a half. The Y remains successful and sustainable thanks to individuals like you!

The Y is so much more than most people think of when they hear of the Y. The YMCA has existed internationally since 1844, in the United States since 1851, and locally in the Colorado Springs region since 1878. The Y is not "just a swim and gym"— we are much more!

Did you know The YMCA of the Pikes Peak Region...

- Offers seven full membership centers, manages and operates multiple Home Owners' Recreation Centers, and two city-owned outdoor pools.
- Is the largest childcare provider in the region, working with many of our school districts across the region.
- Operates over 20 bodies of water, teaching people of all ages to be safe around water.
- Provides a young person's first experience in team-oriented activities such as basketball, volleyball, and flag football.
- Collaborates and partners with over 200 organizations throughout the Pikes Peak Region annually to serve the community's ever-changing needs.
- Purposefully offers teen programs to build self-confidence, develop leadership skills, and enhance one's self-esteem, leading toward a vision of a strong and successful future.
- Is one of the leading organizations locally serving military men and women in uniform and their families with the sole purpose of making life easier.
- Operates the City of Colorado Springs Senior Center, which serves thousands and provides opportunities to improve quality of life.

These are just a few examples of what often gets overlooked when thinking about the Y, but we are so much more. And now, I'm proud to say that you're a part of it as well.

Thank you for joining me, our staff, and fellow volunteers for being part of a worldwide movement that stands for good! I look forward to the impact you will have on countless individuals throughout the region!

With sincere gratitude,

**Boyd Williams** 

**Boyd Williams** President & CEO

YMCA of the Pikes Peak Region

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Kim Shugart **Board Chair** WickedThink

**Boyd Williams** President & CEO YMCA of the Pikes Peak Region

Board Secretary / Past Board Chair Bryan Construction, Inc

# THE Y

# FOR A BETTER COMMUNITY. FOR A BETTER US.

At the Y, strengthening community is our cause. As one of the nation's leading nonprofits, we focus on three crucial areas to help individuals, families and communities learn, grow and thrive:

We are a powerful association of men, women and children joined together by a shared commitment to invest in our kids, our health and our neighbors.

Thanks to the generosity of those who donate to our Annual Support Campaign, the Y has never turned anyone away due to an inability to pay.

Whether developing skills, fostering emotional well-being. welcoming and connecting diverse populations or advocating for healthier communities, the Y promotes the care and respect all people need and deserve.

The YMCA is a **nonprofit organization**. We are the only nonprofit fitness facility in the Pikes Peak Region. Last year, we gave away over \$2.12 million in scholarships.

**Our mission** is to put Christian principles into practice through programs that build healthy spirit, mind and body for all.

**Our core values** are caring, honesty, respect and responsibility.

We measure the success of **our cause** in three areas of focus: youth development, healthy living and social responsibility.

YOUTH **DEVELOPMENT** 

**HEALTHY** LIVING

**SOCIAL RESPONSIBILITY** 

# **OUR IMPACT IN 2024**

Now more than ever, the people of the Pikes Peak Region need the YMCA for community, health & wellness, and support while improving their quality of life. The Y's scholarships and financial assistance programs create more access for all, especially families, seniors, and the military community.





**7** Centers spanning **32** miles from the Fountain Valley Y to the Tri-Lakes in Monument.







2 outdoor pools and 1 Senior Center managed by the Y through an innovative partnership with the City of Colorado Springs



20,000 unique recipients on Y emails, with 55% open rate from member newsletter



An average of **4,366** people walk through a Y every day



**HOA Recreation Centers** managed by the Y



## \$2.12 Million

in financial assistance & scholarships received by individuals, creating access to programs and resources to improve their well-being

# FOR YOUTH DEVELOPMENT

The Y believes that all kids deserve the chance to discover who they are and what they can accomplish. Empowering the next generation to utilize these values is critical to our success. We have seen countless examples of youth today practicing life values and skills that have been cultivated through lessons learned at the Y. Positive behavior, improved health and educational achievement have always been a part of the Y's core values.

# FOR SOCIAL RESPONSIBILITY

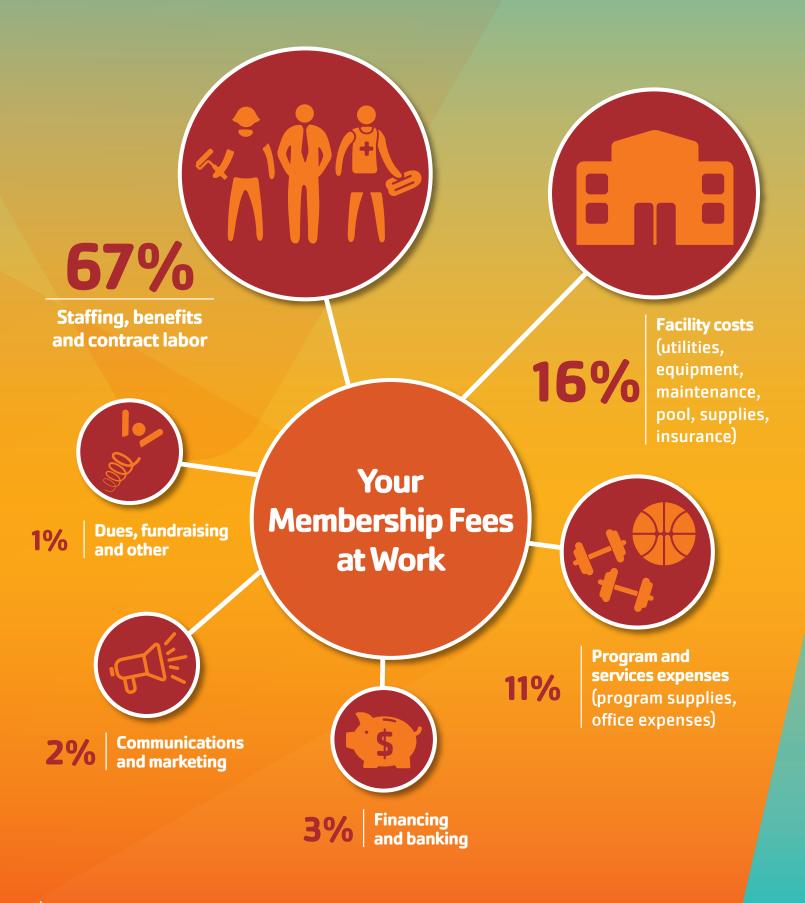
# Our Strength is in Community

The Y is a nonprofit like no other. As a community-centered organization, we have the presence and partnerships to not just encourage, but also deliver positive change throughout 10,000 neighborhoods across the nation. We listen and respond to challenges that keep individuals and the community from reaching their full potential. The Y responds with services and support that help people become self-reliant, productive and connected.

# FOR HEALTHY LIVING

The Y is working on improving the Pikes Peak Region's health and well-being by bringing families closer together, encouraging good health, and fostering connections through fitness, sports and fun. We provide innovation in fitness and health care delivery, thanks to a collaborative network of health, wellness and preventive services.

# MEMBERSHIP FEES



# vs) DONATIONS



44%

Prepare Youth for Success:
Middle School Initiative,
Summer Camp,
Swim Lessons,
Before & After School Program

4%

Sports & Healthy Living:
Youth Sports,
Pickleball,
LIVESTRONG at the Y,
Parkinson's Exercise Program

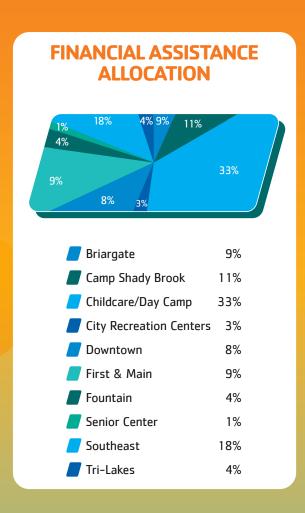
# **FINANCIALS**

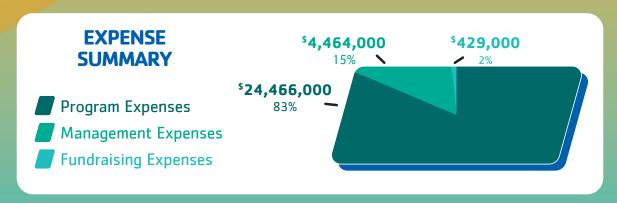
## YMCA of the Pikes Peak Region 2024 Operating Financials (Non-GAAP)

### YOUR DONATIONS AT WORK

A 501(c)(3) nonprofit, the YMCA of the Pikes Peak Region is one of our community's largest charities. The Y is an organization for all, never turning anyone away due to their inability to pay. Because of the generous gifts from supporters like you, the YMCA provided more than \$962,000 in financial assistance last year. Our donors ensure all families, children, and seniors have a place to build a healthy spirit, mind, and body at the Y.

Revenue	
Contributions	\$2,052,000
Membership Fees	\$15,716,000
Program & Camping Fees	\$7,782,000
Government Sources	\$1,503,000
Investment & Other	\$881,000
Total Revenue	\$27,934,000
Expense	
Personnel Costs	\$16,520,000
Services & Supplies	\$3,554,000
Occupancy	\$3,777,000
Equipment	\$18,000
Transportation	\$245,000
Staff Development	\$160,000
National Dues	\$402,000
Financing	\$763,000
Insurance	\$771,000
Other	\$808,000
Depreciation	\$2,341,000
Facility & Program Reserves	\$0
Total Expense	\$29,359,000





# STRATEGIC PLAN

# **OUR VISION**

The YMCA of the Pikes Peak Region will be a YMCA revered throughout the movement. The local community will be inspired, becoming better connected to our mission and will identify our organization as "cause-driven" mobilized and prepared to serve the community's social, spiritual and physical needs

The Y will be the "partner of choice" seen as a collaborator in efforts to better serve the ever-changing needs of the community

The Y will "inspire and incite" the community in transformational change in health and well-being recognized as the progressive leader for sustainable impact.

The Y will continue to identify ever-evolving needs in the Pikes Peak Region to remain relevant throughout the community

The Y will proactively identify areas throughout the community absent of programming and activities for individuals of all ages.

The Y will partner with non-profits, school districts, governmental agencies, developers and other like-minded entities aligned to support the Y Mission

The Y will continue to build strong financial solvency while maintaining the adequate resources necessary to meet programming needs

The Y will actively pursue a financially acceptable path to revitalize the Downtown Y through a collaborative network of partners

# **KEY PRINCIPLES**

**Charity of Choice Community Partner** A-Team Talent **Operating Efficiency** 

**Member Loyalty Program Relevance** Zero-Finance Strategy

### **OUR CAUSE**

Strengthen community through youth development, healthy living and social responsibility.

### **STRATEGIC IMPERATIVES**

## **Advance Operational** & Program Excellence

## **Elevate & Enhance** the Y Experience

## **Partner of Choice**

**STRATEGY 1** 

Be the leader in the community driving transformational and sustainable healthy lifestyles

Serve and engage the entire family through programs, opportunities, and experiences

Strengthen our position as the community's leading non-profit charitable organization

**STRATEGY 2** 

**Optimize technology** to enhance the member experience while creating opportunities for the community beyond a facility and programmatic reach

Be intentional with recruiting, training, and retaining Y leaders at all levels, and create pathways for futurefocused workforce development

Create new pathways to drive revenue and identify funding opportunities in partnership with other community organizations

**STRATEGY 3** 

**Provide impactful** programs for the community with an intentional focus on quality and consistency

Serve our community through innovative and evidenced based healthy living programs Enhance the community's understanding and/or knowledge of the cause of the YMCA by uplifting a culture of storytelling across staff and volunteers



Each year, thousands of people come together across the Pikes Peak Region to support the Y, and to raise funds for individuals and families in need so that they may participate in Y programs. All donations no matter the amount, provide outreach and scholarships to support our youth, seniors and families of all types.

#### IT'S ABOUT PEOPLE

The YMCA is a place where everyone is welcome regardless of race, age, religion or financial standing. The Annual Support Campaign raises funds for families who can't otherwise fully afford YMCA programs and services. It focuses specifically on providing children and teens with safe outlets, positive role models and opportunities to achieve their full potential.

#### IT'S PROVIDING RESOURCES TO SUPPORT THOSE IN NEED

Campaign contributions are invested in people. Money raised is used to support programs and services for children, teens, adults and families in your community. It does not pay general center overhead or campaign expenses.

### IT'S AN OPPORTUNITY TO GIVE BACK TO THE COMMUNITY

The YMCA of the Pikes Peak Region is a 501(c)(3) tax-exempt organization and one of the largest philanthropic organizations in the community, dedicated to helping children and families live healthier and more productive lives in spirit, mind and body.

# **About Your YMCA of the Pikes Peak Region**

#### **OUR MISSION**

To put Christian principles into practice through programs that build healthy spirit, mind and body for all.

We are a powerful association of men, women, and children joined together by a shared commitment to invest in our kids, our health, and our neighbors.

#### **OUR CORE VALUES**

Caring, honesty, respect, and responsibility

#### **OUR CAUSE**

The Y is a cause-driven organization that is for youth development, healthy living and social responsibility. The Y is for everyone. Our programs, services and initiatives welcome and embrace newcomers, enable kids to realize their potential. help prepare teens for college, offer ways for families to connect and spend time together, and provide a broader community for seniors to be healthy in mind, body and spirit. And that's just the beginning of how the Y strengthens community.



For a better us.